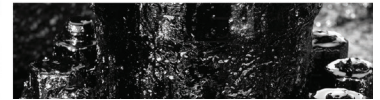
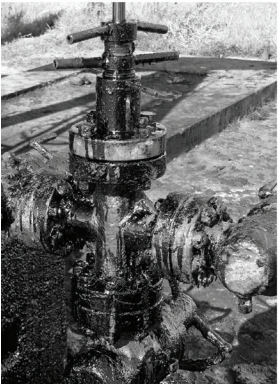


# SIGNAL

RESOURCES



## Signal Resources Strikes Oil with Epygi

Since Signal was founded in 2009, they have been actively acquiring oil and gas leases throughout Texas, primarily in Central Texas, the Anadarko Basin and the Permian Basin. Headquartered in Tulsa, Oklahoma, Signal also has satellite offices in Dallas, Texas, and Houston, Texas, with their field office and personnel located in West Texas.

Through strategic negotiations, Signal secures wellbores that have been abandoned, marginally producing or in need of repair. Most often these are mature oil wells that also produce liquid gas. Through these efforts, Signal has built a position of approximately 30,000 acres of these wellbores, which after refurbishment, provides

the company with considerable cash flow and offers multiple advantageous exit strategies.

### The Need for Internal Communication

Due to extensive company growth and widespread employees, it was of the utmost importance for Signal to install a telecommunications system that would be able to internally integrate communication. Before Signal chose to install an Epygi system, they were mainly communicating internally and externally through the use of cell phones. This obviously was not efficient for their business and did not provide clients with the



“Epygi’s system now allows all of our employees to communicate internally, whether they are local or remote. Also it’s very convenient that we are now able to transfer calls, which we obviously couldn’t do on our cell phones,” said Brian Guinn, Signal’s Chief Financial Officer.

professional company image they desired. With their newly installed Epygi system, they now have one central number to call into and advertise to potential clients.

Signal had considered installing an ESI system, but that product did not provide the true IP solution that they had in mind. Also, they wanted the latest technology that was price competitive and easy to manage, which they found with Epygi’s products. With the help of Epygi’s Value-Added Integrator, Advanced Communications, Signal had a Quadro2x2 and Yealink phones installed to facilitate their telecommunication needs.

## Signal Benefits

Signal was especially impressed with Epygi’s Auto Attendant feature, and the fact that they were able to give the company one central phone number, thus allowing the company to advertise one direct phone number to all of their clients. These functions also allow employees to call and transfer phone calls between one another, which was impossible while they were utilizing cell phones to communicate in the office.

Brian Guinn, Signal’s Chief Financial Officer, said, “I would have, on average, 100 calls a day just between my business partner’s and my cell phone. Epygi’s system now allows all of our employees to communicate internally, whether they are local or remote. Also, it’s very convenient that we are now able to transfer calls, which we obviously couldn’t do on our cell phones.”

This installation has greatly increased Signal’s efficiency at an affordable cost. Epygi was able to minimize Signal’s cell phone use in the office and provide them with the strong

company image they wanted to show their loyal customers. Signal is incredibly pleased with their newly installed system, and they are looking forward to growing with their Epygi solution.

## About Advanced Communications LLC

Advanced Communications LLC offers businesses a single point technology solution for the small to medium enterprise for business phone systems, VoIP phone systems, data networking, infrastructure design and implementation, phone bill audits, and business phone/data service/T1/VoIP service. Advanced Communications provides free quotes, and design services for business phone systems, data networking, and business phone/Internet services. We have over 15 years of experience and serve the Tampa, Orlando and Dallas Metro areas.

## About Epygi Technologies

Epygi Technologies, Ltd., a worldwide provider of award-winning IP PBXs and gateways supporting small businesses to enterprise’s telephony needs, is a private U.S. company founded in 2000 and headquartered in Plano, Texas. Reliable, secure, easy to install and use, Epygi’s products offer users outstanding benefits and an unparalleled range of features at very economic prices. Customers are able to improve their productivity, lower operating expenses, enhance their image, while affording the latest in telecommunications equipment. Visit us on our website, follow us on Twitter, like our page on Facebook and join our LinkedIn group.

