



ACCIONCORP S.A.



## Epygi Technologies Outfitted Action Group Corp with a New Telephony System

Action Group Corp is located in Costa Rica and is responsible for representing world-renowned brands, such as Nike, Puma, Crocs, Levis, Dockers, Speedo and Converse. With more than 1,000 employees at its 70 stores and offices, Action Group Corp employs highly qualified professionals with experience in customer service support, accounting, advertising, marketing and sales in order to deliver the highest quality of clothing, sports footwear and accessories worldwide.

### Reasons for the Fashionable Makeover

As the company's Panasonic analog telephone system was aging, Action Group Corp evaluated Epygi, Cisco, Nortel and a few others providers. Epygi was chosen due to its ability to provide a stable IP solution, ability to grow with the company, robust telephony features and a competitive price point. Due to the fact that the company was spending over \$6,000 a month to just communi-



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cate between their headquarters and 70 stores, Epygi was appealing, because they completely eliminated these extra costs. This company advantage of cutting telephony costs was the main decision factor from switching from analog phone system to the IP-based Epygi system.

### **An Upgraded Phone System for a Downgraded Cost**

Once Epygi’s QuadroM32x and the Grandstream GXP2110, GXP280 and GXP1100 were installed, the bundled telephony solution was able to reduce the company’s telephony costs by 100% while still obtaining high performance, VoIP HD communication between all employees. Once the company experienced the ability to communicate free between the headquarters and stores without having to worry about call quality, Action Group Corp was sold on Epygi’s feature set.

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### **About Wilcasji**

Wilcasji Technology and Systems provides high quality computer services to micro and small enterprises in Costa Rica since 1996, eliminating the need for

office personnel. Wilcasji specializes in IP Telephony, equipment maintenance, server installation, installing VPN, data centralization, and structured cabling. The company provides in-home services protecting computers, peripherals, and computer networks quickly and reliably. Committed to providing companies with high quality has earned Wilcasji a respectable spot as providers of computing services.

### **About Epygi Technologies**

Epygi Technologies, Ltd., a worldwide provider of award-winning IP PBXs and gateways supporting small businesses to enterprise’s telephony needs, is a private U.S. company founded in 2000 and headquartered in Plano, Texas. Reliable, secure, easy to install and use, Epygi’s products offer users outstanding benefits and an unparalleled range of features at very economic prices. Customers are able to improve their productivity, lower operating expenses, enhance their image, while affording the latest in telecommunications equipment. Visit us on our website, follow us on Twitter, like our page on Facebook and join our LinkedIn group.

